
REQUEST FOR QUALIFICATIONS # 2016011

Solar Services

August 10, 2015

NOTICE IS HEREBY GIVEN that statements of qualifications will be received by the City of Mesa until **3:00 PM, Local Time, September 8, 2015**, to determine the most qualified Contractors to provide **Solar Services**.

Brief Description: The City of Mesa is looking for qualified Contractors specializing in Solar Services to place under contract for use in projects involving solar sites. All work will be required to meet federal, state and local regulatory requirements as well as City of Mesa policies, procedures, and project specifications.

NOTE: All vendors wishing to conduct business with the City are required to register and maintain all information used for the notification of solicitation opportunities and issuance of payment in the Vendor Self Service (VSS) system. For more information and to register go to <http://mesaaz.gov/business/purchasing/vendor-self-service>.

Responses must be in accordance with the provisions, specifications and instructions set forth herein and submitted to Purchasing before the above noted time, when they will be publicly acknowledged and accepted.

Solicitation packets, any attachments and addenda are available for download at

www.mesaaz.gov/purchasing.

Please read the entire solicitation package and submit the offer in accordance with the instructions. This document (less this invitation and the instructions) and any required response documents, attachments, and submissions will constitute the offer.

Mesa's Procurement Policies and Rules are available on the Purchasing Division's website at www.mesaaz.gov/purchasing.

Questions concerning this solicitation should be directed, IN WRITING, to the following Purchasing contacts or their designees:

Technical Questions:

Jess Romney, CPPB

Procurement Officer

Purchasing

FAX: (480) 644-2655

Jess.romney@MesaAZ.gov

General or Process Questions:

Angela Spadaro

Procurement Specialist

Purchasing

FAX: (480) 644-2655

Angela.Spadaro@MesaAZ.gov

20 East Main Street Suite 400
PO Box 1466
Mesa Arizona 85211-1466
480.644.2301 Tel
480.644.2655 Fax
www.mesaaz.gov

INSTRUCTIONS

- i.1 **SUBMIT RESPONSES TO:** Use label at the end of this solicitation package

City of Mesa
Attn: Purchasing
20 E. Main St., Suite 400
Mesa, AZ 85201

Responses will be received publicly at this address. Offerors may mail or hand-deliver Responses. E-mail or fax submissions will not be accepted.

No responsibility will attach to the City of Mesa, its employees or agents for premature opening of an offer that is not properly addressed and identified.

- i.2 **DUE DATE & TIME FOR SUBMISSION AND OPENING:**

Date: September 8, 2015

Time: 3:00 P.M. (Local Time)

- i.3 **OFFER FIRM TIME:** 120 Days from Opening

Offer shall remain firm and unaltered after opening for the number of days shown above. The City may accept the offer, subject to successful contract negotiations, at any time during this time.

- i.4 **VENDOR CONFERENCE / SITE VISIT:** ☐ Yes ☒ No

- i.5 **VENDOR QUESTIONS.** All questions regarding the contents of this solicitation, and solicitation process (including requests for ADA accommodations), shall be directed solely to the Purchasing Contacts/Designee listed on Page 1 or the Purchasing Administrator. Questions should be submitted in writing via letter, fax or email. Questions received less than seven (7) calendar days prior to the due date and time may be answered at the discretion of the City.

- i.6 **LOBBYING PROHIBITION.** Any communication regarding this solicitation for the purpose of influencing the process or the award, between any person or affiliates seeking an award from this solicitation and the City, including but not limited to the City Council, employees, and consultants hired to assist in the solicitation, is prohibited.

This prohibition is imposed from the time of the first public notice of the solicitation until the City cancels the solicitation, rejects all responses, awards a contract or otherwise takes action which ends the solicitation process. This section shall not prohibit public comment at any City Council meeting, study session or Council committee meeting.

This prohibition shall not apply to vendor-initiated communication with the contact(s) identified in the solicitation or City-initiated communications for the purposes of conducting the procurement including but not limited to pre-bid conferences, clarification of responses, presentations if provided in the solicitation, requests for Best and Final Offers, contract negotiations, protest/appeal resolution, or surveying non-responsive vendors.

Violations of this provision shall be reported to the Purchasing Administrator. Persons violating this prohibition may be subject to a warning letter or rejection of their response depending on the nature of the violation.

- i.7 **ADDENDA/CLARIFICATIONS.** Any changes to the specifications will be in the form of an addendum. Addenda are posted on the City website no less than seven (7) days prior to the due date. **Contractors are cautioned to check the Purchasing Website for addenda and clarifications prior to submitting their proposal.** The City cannot be held responsible if a Contractor fails to receive any addenda issued. The City shall not be responsible for any oral changes to these specifications made by any employees or officer of the City. Failure to acknowledge receipt of an addendum may result in disqualification of a proposal.

- i.8 **RESPONSIBILITY TO READ AND UNDERSTAND.** Failure to read, examine and understand the solicitation will not excuse any failure to comply with the requirements of the solicitation or any resulting contract, nor shall such failure be a basis for claiming additional compensation. If

INSTRUCTIONS

Contractor suspects an error, omission or discrepancy in this solicitation, Contractor must immediately notify the contact on page 1. The City is not responsible for and will not pay any costs associated with the preparation and submission of the response. Contractors are cautioned to verify their statements of qualifications before submission, as amendments to or withdrawal of responses submitted after time specified for opening of submittals may not be considered. The City will not be responsible for any Contractor errors or omissions.

- i.9 **FORM AND CONTENT OF RESPONSES.** Unless otherwise instructed or allowed, responses shall be submitted on the forms provided. An original and the designated number of copies of each response are required. Responses, including modifications, must be submitted in ink, typed, or printed form and signed by an authorized representative. Please line through and initial rather than erase changes. If the response is not properly signed or if any changes are not initialed, it may be considered non-responsive. In the event of an error in a price extension calculation, the unit cost will prevail, unless obviously in error, as determined by the City. The City may require that responses be submitted on disk, thumb drive, CD or DVD. The responses must provide all information requested and must address all points. The City does not encourage exceptions. The City is not required to grant exceptions and depending on the exception, the City may reject the response.
- i.10 **RESPONSE RECEIPT.** The City will receive all responses properly and timely submitted, and will record the names and other information specified by law and rule. All responses become the property of the City and will not be returned except in the case of a late submission.
- i.11 **LATE RESPONSES.** The Contractor assumes responsibility for having the response delivered on time at the place specified. All statements of qualifications received after the date and time specified shall not be considered and will be returned unopened to the Contractor. The Contractor assumes the risk of any delay in the mail or in handling of the mail by employees of the City of Mesa, or any private courier, regardless whether sent by mail or by means of personal delivery. You must allow adequate time to accommodate all registration and security screenings at the delivery site. A valid photo I.D. may be required. It shall not be sufficient to show that you mailed or commenced delivery before the due date and time. All times are Mesa, Arizona local times. The Contractor agrees to accept the time stamp in the City Purchasing Office as the official time.
- i.12 **MODIFICATION / WITHDRAWAL OF RESPONSES.** Written requests to modify or withdraw the response received by the City prior to the scheduled opening time will be accepted and will be corrected after opening. No oral requests will be allowed. Requests must be addressed and labeled in the same manner as the offer and marked as a MODIFICATION or WITHDRAWAL of the response.
- i.13 **COMMENCEMENT OF WORK.** If Contractor begins any billable work prior to the City's final approval and execution of the contract, Contractor does so at its own risk.
- i.14 **RESERVATIONS.** The City reserves the right to reject any or all responses or any part thereof; to re-offer the solicitation; to reject non-responsive or non-responsible responses; to reject unbalanced responses; to reject responses where the terms, prices, and/or awards are conditioned upon another event; to reject individual responses for failure to meet any requirement; to make determinations by item, part or portion of an item, group of items, or total; to waive minor defects/technicalities or form errors or other informalities in any statement of qualifications; and to reject the response of any individual or firm who has been delinquent or unfaithful to any contract with the City. The City may seek clarification of the response from Contractor at any time, and failure to respond is cause for rejection. Submission of a response confers on Contractor no right to an award or to a subsequent contract. All decisions on compliance, evaluation results and processes, terms and conditions shall be made solely at the City's discretion and made to favor the City. The City is charged by its Charter to make an award that is in the best interest of the City.
- i.15 **PROTESTS AND APPEALS.** If a Contractor believes there is a mistake, impropriety, or defect in the solicitation, believes the City improperly rejected its response, and/or believes the selected

INSTRUCTIONS

response is not in the City's best interests, the Contractor may submit a written protest. All protests and appeals are governed by the City of Mesa Procurement Rules ("Procurement Rules"). Please see the Procurement Rules for more information; if there exists any discrepancy in this Section i.22 and the Procurement Rules, the language of the Procurement Rules controls.

Protests based upon alleged mistake, impropriety, or defect in a solicitation that is apparent before the solicitation opening must be filed with the Procurement Officer no later than 6:00 p.m. four (4) calendar days before Solicitation Opening. Protests that only become apparent after the Solicitation Opening must be filed within the earlier of seven (7) calendar days after: (i) the protestor knows or should have known the basis of the protest; or (ii) the date the City issues a Notice of Intent to Award. Protests that only become apparent after the City issues a Notice of Intent to Award must be filed within seven (7) calendar days after the protestor knows or should have known the basis of the protest; however, no protest may be filed later than seven (7) calendar days after contract execution.

A protestor must file the protest with the Procurement Officer. Only written protests submitted in accordance with the Procurement Rules, within the time allowed, that are based on legal and/or factual grounds will be considered. The Procurement Officer will issue a written decision.

A protestor has the right to appeal the decision of the Procurement Officer to the City Manager or designee. Appeals must be filed with the Chief Procurement Officer within seven (7) calendar days after the date the decision is received by the protestor. The appeal must be in accordance with the Procurement Rules and be based on factual or legal errors in the Procurement Officer's decision, not simply a disagreement with that decision.

The City Manager or designee will review the record and all documents submitted to the Procurement Officer to determine whether the decision should be sustained. The City Manager, at his/her sole discretion, has the option of referring the appeal to a hearing officer. The City Manager or designee will issue a written response to the appeal and this determination is final.

Protest and appeal responses will be made by the City in a timely manner. The Procurement Officer will have the sole discretion to stay the contract process until a protest or appeal is resolved. Concerns raised seven (7) calendar days or more after execution of the contract are not subject to this protest/appeal process. Protests and appeals that do not follow the processes contained in this section will be rejected.

ADDRESS PROTESTS TO:

Matt Bauer
Procurement Administrator
20 East Main Street, Suite 400
PO Box 1466
Mesa, Arizona 85211-1466
Fax: (480) 644-2655

ADDRESS APPEALS TO:

Edward Quedens
Chief Procurement Officer, Business Services Director
20 East Main Street, Suite 450
PO Box 1466
Mesa, Arizona 85211-1466
Fax: (480) 644-2687

INSTRUCTIONS - EVALUATION

- i.16 **EVALUATION PROCESS.** Responses will be evaluated by a screening committee comprised of City employees and/or authorized agents. The City staff may or may not initiate discussions with Contractors for clarification purposes. Clarification is not an opportunity to change the response. Contractors shall not initiate discussions with any City employee or official. The City reserves the right to disqualify Statements of Qualifications that the City deems unacceptable at its sole discretion. Points and other such evaluation methods are tools the City uses to aid in the evaluation process, but are not always definitive. The City is charged by its Charter to qualify Contractors that will be able to put together responses that are in the best interest of the City.
- i.17 **PRESENTATIONS/INTERVIEWS.** Contractor must provide a formal presentation/interview upon request. The City at its sole discretion may create a short list of the highest scored Contractors based on a preliminary evaluation against the evaluation criteria published in the solicitation. Only those short-listed Contractors would be invited to give presentations/interviews. Upon conclusion of any presentations/interviews, the City will finalize the scoring against the criteria published in the solicitation.
- i.18 **CRITERIA FOR EVALUATION AND AWARD.** The City at its sole discretion evaluates four categories of information: responsiveness, responsibility, the technical response and the price response. Contractors who do not meet the responsiveness and responsibility requirements will not be considered for technical and price evaluation and award.
- a) Responsiveness. The City will determine whether the offer complies with the instructions for submitting offers including completeness of offer which encompasses the inclusion of all required attachments and submissions. The City must reject any offers that are submitted late. Failure to meet other requirements may result in rejection.
 - b) Responsibility. The City will determine whether the Offeror is one with whom it can or should do business. Factors that the City may evaluate to determine "responsibility" include, but are not limited to: excessively high or low priced offers, past performance, references (including those found outside the offer), compliance with applicable laws-including tax laws, Offeror's record of performance and integrity- e.g. has the Offeror been delinquent or unfaithful to any contract with the City, whether the Offeror is qualified legally to contract with the City, financial stability and the perceived ability to perform completely as specified. An Offeror must at all times have financial resources sufficient, in the opinion of the City, to ensure performance of the contract and must provide proof upon request. City staff may also use Dun & Bradstreet and/or any generally available industry information. The City reserves the right to inspect and review Offeror's facilities, equipment and personnel and those of any identified subcontractors. The City will determine whether any failure to supply information, or the quality of the information, will result in rejection.
 - c) Technical Response. The City will determine how well offers meet its requirements in terms of the response to the specifications and how well the offer addresses the needs of the project. The City will rank offers, without consideration of price, from best to least qualified using a point ranking system (unless otherwise specified) as an aid in conducting the evaluation. References may be considered again in this portion of the evaluation. Offerors who do not meet the responsiveness and responsibility requirements and/or do not rank sufficiently high in the evaluation of their technical response need not be considered for price evaluation and award.
 - d) If less than (3) responsive proposals are received, at the City's sole discretion, the proposals may be evaluated using simple comparative analysis instead of any announced method of evaluation, subject to meeting administrative and responsibility requirements

INSTRUCTIONS - EVALUATION

The point evaluation system is described below. The evaluation criteria that will be evaluated are:

Evaluation Criteria	Points
Firm's Qualifications & Experience: to include but not limited to: <ul style="list-style-type: none">• Experience on Five (5) Projects• Experience working with Electric Utilities• Project Management and Key Personnel• Financial Capacity of the Respondent to complete the project(s)• Firm's experience in executing agreements similar in structure to City's expectations for proposed sites	170
Firm's Proposed Solution: to include but not limited to: <ul style="list-style-type: none">• Approach to Providing Solar Power at the Example Sites in this RFQ• Local Office Organization	30

- i.19 **CONTRACT NEGOTIATIONS AND ACCEPTANCE.** Contractor must be prepared for the City to accept the offer as submitted. If Contractor fails to sign all documents necessary to successfully execute the final contract within a reasonable time as specified, or negotiations do not result in any acceptable agreement, the City may reject offer or revoke the award, and may begin negotiations with another Contractor. Final contract terms must be approved or signed by the appropriately authorized City official(s). No binding contract will exist between the Contractor and the City until the City executes a written contract or purchase order.
- i.20 **NOTICE OF INTENT TO AWARD.** Notices of the City's intent to award a Contract are posted to the Purchasing Division's website before 6:00 PM local time on Wednesdays. If Wednesday is a holiday observed by the City, Notice will be posted on Tuesday.
- It is the Offeror's responsibility to check the City of Mesa's Purchasing website at www.mesaaz.gov/purchasing to view Purchasing's Intent to Award notices.** This is the only notification you will receive regarding the City's intent to award a contract related to this solicitation.
- i.21 **RE-SOLICITATION AND ADDITIONS TO APPROVED CONTRACTOR LIST.** The City reserves the right to add additional contractors, at the City's sole discretion, in cases where the currently listed contractors are of an insufficient number or skill-set to satisfy the City's needs or to ensure adequate competition on any project.

STANDARD TERMS AND CONDITIONS

- S.1 **INDEPENDENT CONTRACTOR.** It is expressly understood that the relationship of Contractor to the City will be that of an independent contractor. Contractor and all persons employed by Contractor, either directly or indirectly, are Contractor's employees, not City employees. Accordingly, Contractor and Contractor's employees are not entitled to any benefits provided to City employees including, but not limited to, health benefits, enrollment in a retirement system, paid time off or other rights afforded City employees. Contractor employees will not be regarded as City employees or agents for any purpose, including the payment of unemployment or workers' compensation. If any Contractor employees or subcontractors assert a claim for wages or other employment benefits against the City, Contractor will defend, indemnify and hold harmless the City from all such claims.
- S.2 **SUBCONTRACTING.** Contractor may not subcontract work under this Agreement without the express written permission of the City. If Contractor has received authorization to subcontract work, it is agreed that all subcontractors performing work under the Agreement must comply with its provisions. Further, all agreements between Contractor and its subcontractors must provide that the terms and conditions of this Agreement be incorporated therein.
- S.3 **ASSIGNMENT.** This Agreement may not be assigned either in whole or in part without first receiving the City's written consent. Any attempted assignment, either in whole or in part, without such consent will be null and void and in such event the City will have the right at its option to terminate the Agreement. No granting of consent to any assignment will relieve Contractor from any of its obligations and liabilities under the Agreement.
- S.4 **SUCCESSORS AND ASSIGNS, BINDING EFFECT.** This Agreement will be binding upon and inure to the benefit of the parties and their respective permitted successors and assigns.
- S.5 **NO THIRD PARTY BENEFICIARIES.** This Agreement is intended for the exclusive benefit of the parties. Nothing set forth in this Agreement is intended to create, or will create, any benefits, rights, or responsibilities in any third parties.
- S.6 **NON- EXCLUSIVITY.** The City, in its sole discretion, reserves the right to request the materials or services set forth herein from other sources when deemed necessary and appropriate. No exclusive rights are encompassed through this Agreement.
- S.7 **AMENDMENTS.** There will be no oral changes to this Agreement. This Agreement can only be modified in a writing signed by both parties. No charge for extra work or material will be allowed unless approved in writing, in advance, by the City and Contractor.
- S.8 **TIME OF THE ESSENCE.** Time is of the essence to the performance of the parties' obligations under this Agreement.
- S.9 **COMPLIANCE WITH APPLICABLE LAWS.**
- a. **General.** Contractor must procure all permits and licenses, and pay all charges and fees necessary and incidental to the lawful conduct of business. Contractor must stay fully informed of existing and future federal, state, and local laws, ordinances, and regulations that in any manner affect the fulfillment of this Agreement and must comply with the same at its own expense. Contractor bears full responsibility for training, safety, and providing necessary equipment for all Contractor personnel to achieve throughout the term of the Agreement. Upon request, Contractor will demonstrate to the City's satisfaction any programs, procedures, and other activities used to ensure compliance.
 - b. **Drug-Free Workplace.** Contractor is hereby advised that the City has adopted a policy establishing a drug-free workplace for itself and those doing business with the City to ensure the safety and health of all persons working on City contracts and projects. Contractor will require a drug-free workplace for all Contractor personnel working under this Agreement. Specifically, all Contractor personnel who are working under this Agreement must be notified in writing by Contractor that they are prohibited from the manufacture, distribution, dispensation, possession, or unlawful use of a controlled substance in the workplace. Contractor agrees to prohibit the use of intoxicating substances by all Contractor personnel,

STANDARD TERMS AND CONDITIONS

and will ensure that Contractor personnel do not use or possess illegal drugs while in the course of performing their duties.

- c. **Federal and State Immigration Laws.** Contractor agrees to comply with the Immigration Reform and Control Act of 1986 (IRCA) in performance under this Agreement and to permit the City and its agents to inspect applicable personnel records to verify such compliance as permitted by law. Contractor will ensure and keep appropriate records to demonstrate that all Contractor personnel have a legal right to live and work in the United States.
- (i) As applicable to Contractor, under the provisions of A.R.S. § 41-4401, Contractor hereby warrants to the City that Contractor and each of its subcontractors will comply with, and are contractually obligated to comply with, all federal immigration laws and regulations that relate to their employees and A.R.S. § 23-214(A) (hereinafter "Contractor Immigration Warranty").
 - (ii) A breach of the Contractor Immigration Warranty will constitute as a material breach of this Agreement and will subject Contractor to penalties up to and including termination of this Agreement at the sole discretion of the City.
 - (iii) The City retains the legal right to inspect the papers of all Contractor personnel who provide services under this Agreement to ensure that Contractor or its subcontractors are complying with the Contractor Immigration Warranty. Contractor agrees to assist the City in regard to any such inspections.
 - (iv) The City may, at its sole discretion, conduct random verification of the employment records of Contractor and any subcontractor to ensure compliance with the Contractor Immigration Warranty. Contractor agrees to assist the City in regard to any random verification performed.
 - (v) Neither Contractor nor any subcontractor will be deemed to have materially breached the Contractor Immigration Warranty if Contractor or subcontractor establishes that it has complied with the employment verification provisions prescribed by Sections 274A and 274B of the Federal Immigration and Nationality Act and the E-Verify requirements prescribed by A.R.S. § 23-214 (A).
- d. **Nondiscrimination.** Contractor represents and warrants that it does not discriminate against any employee or applicant for employment or person to whom it provides services because of race, color, religion, sex, national origin, or disability, and represents and warrants that it complies with all applicable federal, state, and local laws and executive orders regarding employment. Contractor and Contractor's personnel will comply with applicable provisions of Title VII of the U.S. Civil Rights Act of 1964, as amended, Section 504 of the Federal Rehabilitation Act, the Americans with Disabilities Act (42 U.S.C. § 12101 et seq.), and applicable rules in performance under this Agreement.
- e. **State Sponsors of Terrorism Prohibition.** Per A.R.S. § 35-392, Contractor must not be in violation of section 6(j) of the Federal Export Administration Act and subsequently prohibited by the State of Arizona from selling goods of services to the City.

S.10 **SALES/USE TAX, OTHER TAXES.**

- a. Contractor is responsible for the payment of all taxes including federal, state, and local taxes related to or arising out of Contractor's services under this Agreement, including by way of illustration but not limitation, federal and state income tax, Social Security tax, unemployment insurance taxes, and any other taxes or business license fees as required. If any taxing authority should deem Contractor or Contractor employees an employee of the City, or should otherwise claim the City is liable for the payment of taxes that are Contractor's responsibility under this Agreement, Contractor will indemnify the City for any tax liability, interest, and penalties imposed upon the City.
- b. The City is exempt from paying certain federal excise taxes and will furnish an exemption certificate upon request. The City is not exempt from state and local sales/use taxes.

STANDARD TERMS AND CONDITIONS

- S.11 **AMOUNTS DUE THE CITY.** Contractor must be current and remain current in all obligations due to the City during the performance of services under the Agreement. Payments to Contractor may be offset by any delinquent amounts due the City or fees and charges owed to the City.
- S.12 **PUBLIC RECORDS.** Contractor acknowledges that the City is a public entity, subject to Arizona's public records laws (A.R.S. § 39-121 et. seq.) and that any documents related to this Agreement may be subject to disclosure pursuant to state law in response to a public records request or to subpoena or other judicial process.
- S.13 **AUDITS AND RECORDS.** Contractor must preserve the records related to this Agreement for six (6) years after completion of the Agreement. The City or its authorized agent reserves the right to inspect any records related to the performance of work specified herein. In addition, the City may inspect any and all payroll, billing or other relevant records kept by Contractor in relation to the Agreement. Contractor will permit such inspections and audits during normal business hours and upon reasonable notice by the City. The audit of records may occur at Contractor's place of business or at City offices, as determined by the City.
- S.14 **BACKGROUND CHECK.** The City may conduct criminal, driver history, and all other requested background checks of Contractor personnel who would perform services under the Agreement or who will have access to the City's information, data, or facilities in accordance with the City's current background check policies. Any officer, employee, or agent that fails the background check must be replaced immediately for any reasonable cause not prohibited by law.
- S.15 **SECURITY CLEARANCE AND REMOVAL OF CONTRACTOR PERSONNEL.** The City will have final authority, based on security reasons: (i) to determine when security clearance of Contractor personnel is required; (ii) to determine the nature of the security clearance, up to and including fingerprinting Contractor personnel; and (iii) to determine whether or not any individual or entity may provide services under this Agreement. If the City objects to any Contractor personnel for any reasonable cause not prohibited by law, then Contractor will, upon notice from the City, remove any such individual from performance of services under this Agreement.
- S.16 **DEFAULT.**
- a. A party will be in default if that party:
 - (i) Is or becomes insolvent or is a party to any voluntary bankruptcy or receivership proceeding, makes an assignment for a creditor, or there is any similar action that affects Contractor's capability to perform under the Agreement;
 - (ii) Is the subject of a petition for involuntary bankruptcy not removed within sixty (60) calendar days;
 - (iii) Conducts business in an unethical manner as set forth in the City Procurement Rules Article 7 or in an illegal manner; or
 - (iv) Fails to carry out any term, promise, or condition of the Agreement.
 - b. Contractor will be in default of this Agreement if Contractor is debarred from participating in City procurements and solicitations in accordance with Article 6 of the City's Procurement Rules.
 - c. **Notice and Opportunity to Cure.** In the event a party is in default then the other party may, at its option and at any time, provide written notice to the defaulting party of the default. The defaulting party will have thirty (30) days from receipt of the notice to cure the default; the thirty (30) day cure period may be extended by mutual agreement of the parties, but no cure period may exceed ninety (90) days. A default notice will be deemed to be sufficient if it is reasonably calculated to provide notice of the nature and extent of such default. Failure of the non-defaulting party to provide notice of the default does not waive any rights under the Agreement.

STANDARD TERMS AND CONDITIONS

- d. **Anticipatory Repudiation.** Whenever the City in good faith has reason to question Contractor's intent or ability to perform, the City may demand that Contractor give a written assurance of its intent and ability to perform. In the event that the demand is made and no written assurance is given within five (5) calendar days, the City may treat this failure as an anticipatory repudiation of the Agreement.
- S.17 **REMEDIES.** The remedies set forth in this Agreement are not exclusive. Election of one remedy will not preclude the use of other remedies. In the event of default:
- a. The non-defaulting party may terminate the Agreement, and the termination will be effective immediately or at such other date as specified by the terminating party.
 - b. The City may purchase the services required under the Agreement from the open market, complete required work itself, or have it completed at the expense of Contractor. If the cost of obtaining substitute services exceeds the contract price, the City may recover the excess cost by: (i) requiring immediate reimbursement to the City; (ii) deduction from an unpaid balance due to Contractor; (iii) collection against the response and/or performance security, if any; (iv) collection against liquidated damages (if applicable); or (v) a combination of the aforementioned remedies or other remedies as provided by law. Costs includes any and all, fees, and expenses incurred in obtaining substitute services and expended in obtaining reimbursement, including, but not limited to, administrative expenses, attorneys' fees, and costs.
 - c. The non-defaulting party will have all other rights granted under this Agreement and all rights at law or in equity that may be available to it.
 - d. Neither party will be liable for incidental, special, or consequential damages.
- S.18 **CONTINUATION DURING DISPUTES.** Contractor agrees that during any dispute between the parties, Contractor will continue to perform its obligations until the dispute is settled, instructed to cease performance by the City, enjoined or prohibited by judicial action, or otherwise required or obligated to cease performance by other provisions in this Agreement.
- S.19 **TERMINATION FOR CONVENIENCE.** The City reserves the right to terminate this Agreement in part or in whole upon thirty (30) calendar days' written notice.
- S.20 **TERMINATION FOR CONFLICT OF INTEREST (A.R.S. § 38-511).** Pursuant to A.R.S. § 38-511, the City may cancel this Agreement within three (3) years after its execution, without penalty or further obligation, if any person significantly involved in initiating, securing, drafting, or creating the Agreement for the City becomes an employee or agent of Contractor.
- S.21 **TERMINATION FOR NON-APPROPRIATION AND MODIFICATION FOR BUDGETARY CONSTRAINT.** The City is a governmental agency which relies upon the appropriation of funds by its governing body to satisfy its obligations. If the City reasonably determines that it does not have funds to meet its obligations under this Agreement, the City will have the right to terminate the Agreement without penalty on the last day of the fiscal period for which funds were legally available. In the event of such termination, the City agrees to provide written notice of its intent to terminate thirty (30) calendar days prior to the stated termination date.
- S.22 **PAYMENT TO CONTRACTOR UPON TERMINATION.** Upon termination of this Agreement, Contractor will be entitled only to payment for those services performed up to the date of termination, and any authorized expenses already incurred up to such date of termination. The City will make final payment within thirty (30) calendar days after the City has both completed its appraisal of the materials and services provided and received Contractor's properly prepared final invoice.
- S.23 **NON-WAIVER OF RIGHTS.** There will be no waiver of any provision of this agreement unless approved in writing and signed by the waiving party. Failure or delay to exercise any rights or remedies provided herein or by law or in equity, or the acceptance of, or payment for, any services hereunder, will not release the other party of any of the warranties or other obligations of the Agreement and will not be deemed a waiver of any such rights or remedies.

STANDARD TERMS AND CONDITIONS

S.24 **INDEMNIFICATION/LIABILITY.**

- a. To the fullest extent permitted by law, Contractor agrees to defend, indemnify, and hold the City, its officers, agents, and employees, harmless from and against any and all liabilities, demands, claims, suits, losses, damages, causes of action, fines or judgments, including costs, attorneys', witnesses', and expert witnesses' fees, and expenses incident thereto, relating to, arising out of, or resulting from: (i) the services provided by Contractor personnel under this Agreement; (ii) any negligent acts, errors, mistakes or omissions by Contractor or Contractor personnel; and (iii) Contractor or Contractor personnel's failure to comply with or fulfill the obligations established by this Agreement.
- b. Contractor will update the City during the course of the litigation to timely notify the City of any issues that may involve the independent negligence of the City that is not covered by this indemnification.
- c. The City assumes no liability for actions of Contractor and will not indemnify or hold Contractor or any third party harmless for claims based on this Agreement or use of Contractor-provided supplies or services.

S.25 **WARRANTY.** Contractor warrants that the services and materials will conform to the requirements of the Agreement. Additionally, Contractor warrants that all services will be performed in a good, workman-like and professional manner. The City's acceptance of service or materials provided by Contractor will not relieve Contractor from its obligations under this warranty. If any materials or services are of a substandard or unsatisfactory manner as determined by the City, Contractor, at no additional charge to the City, will provide materials or redo such services until in accordance with this Agreement and to the City's reasonable satisfaction.

Unless otherwise agreed, Contractor warrants that materials will be new, unused, of most current manufacture and not discontinued, will be free of defects in materials and workmanship, will be provided in accordance with manufacturer's standard warranty for at least one (1) year unless otherwise specified, and will perform in accordance with manufacturer's published specifications.

S.26 **THE CITY'S RIGHT TO RECOVER AGAINST THIRD PARTIES.** Contractor will do nothing to prejudice the City's right to recover against third parties for any loss, destruction, or damage to City property, and will at the City's request and expense, furnish to the City reasonable assistance and cooperation, including assistance in the prosecution or defense of suit and the execution of instruments of assignment in favor of the City in obtaining recovery.

S.27 **NO GUARANTEE OF WORK.** Contractor acknowledges and agrees that it is not entitled to deliver any specific amount of materials or services or any materials or services at all under this Agreement and acknowledges and agrees that the materials or services will be requested by the City on an as needed basis at the sole discretion of the City. Any document referencing quantities or performance frequencies represent the City's best estimate of current requirements, but will not bind the City to purchase, accept, or pay for materials or services which exceed its actual needs.

S.28 **OWNERSHIP.** All deliverables, services, and information provided by Contractor or the City pursuant to this Agreement (whether electronically or manually generated) including without limitation, reports, test plans, and survey results, graphics, and technical tables, originally prepared in the performance of this Agreement, are the property of the City and will not be used or released by Contractor or any other person except with prior written permission by the City.

S.29 **USE OF NAME.** Contractor will not use the name of the City of Mesa in any advertising or publicity without obtaining the prior written consent of the City.

S.30 **PROHIBITED ACTS.** Pursuant to A.R.S. § 38-504, a current or former public officer or employee within the last twelve (12) months shall not represent another organization before the City on any matter for which the officer or employee was directly concerned and personally participated in during their service or employment or over which they had a substantial or material administrative discretion. Further, while employed by the City and for two (2) years thereafter, public officers or

STANDARD TERMS AND CONDITIONS

- employees are prohibited from disclosing or using, without appropriate authorization, any confidential information acquired by such personnel in the course of his or her official duties at the City.
- S.31 **FOB DESTINATION FREIGHT PREPAID AND ALLOWED.** All deliveries will be FOB destination freight prepaid and allowed unless otherwise agreed.
- S.32 **RISK OF LOSS.** Contractor agrees to bear all risks of loss, injury, or destruction of goods or equipment incidental to providing these services and such loss, injury, or destruction will not release Contractor from any obligation hereunder.
- S.33 **SAFEGUARDING CITY PROPERTY.** Contractor will be responsible for any damage to City real property or damage or loss of City personal property when such property is the responsibility of or in the custody of Contractor or its employees.
- S.34 **WARRANTY OF RIGHTS.** Contractor warrants it has title to, or the right to allow the City to use, the materials and services being provided and that the City may use same without suit, trouble or hindrance from Contractor or third parties.
- S.35 **PROPRIETARY RIGHTS INDEMNIFICATION.** Without limiting the foregoing, Contractor will without limitation, at its expense defend the City against all claims asserted by any person that anything provided by Contractor infringes a patent, copyright, trade secret or other intellectual property right and must, without limitation, pay the costs, damages and attorneys' fees awarded against the City in any such action, or pay any settlement of such action or claim. Each party agrees to notify the other promptly of any matters to which this provision may apply and to cooperate with each other in connection with such defense or settlement. If a preliminary or final judgment is obtained against the City's use or operation of the items provided by Contractor hereunder or any part thereof by reason of any alleged infringement, Contractor will, at its expense and without limitation, either: (a) modify the item so that it becomes non-infringing; (b) procure for the City the right to continue to use the item; (c) substitute for the infringing item other item(s) having at least equivalent capability; or (d) refund to the City an amount equal to the price paid, less reasonable usage, from the time of installation acceptance through cessation of use, which amount will be calculated on a useful life not less than five (5) years, plus any additional costs the City may incur to acquire substitute supplies or services.
- S.36 **CONTRACT ADMINISTRATION.** The contract will be administered by the Purchasing Administrator and/or an authorized representative from the using department. All questions regarding the contract will be referred to the administrator for resolution. Supplements may be written to the contract for the addition or deletion of services. Payment will be negotiated and determined by the contract administrator(s).
- S.37 **FORCE MAJEURE.** Failure by either party to perform its duties and obligations will be excused by unforeseeable circumstances beyond its reasonable control, including acts of nature, acts of the public enemy, riots, fire, explosion, legislation, and governmental regulation. The party whose performance is so affected will within five (5) calendar days of the unforeseeable circumstance notify the other party of all pertinent facts and identify the force majeure event. The party whose performance is so affected must also take all reasonable steps, promptly and diligently, to prevent such causes if it is feasible to do so, or to minimize or eliminate the effect thereof. The delivery or performance date will be extended for a period equal to the time lost by reason of delay, plus such additional time as may be reasonably necessary to overcome the effect of the delay, provided however, under no circumstances will delays caused by a force majeure extend beyond one hundred-twenty (120) calendar days from the scheduled delivery or completion date of a task unless agreed upon by the parties.
- S.38 **COOPERATIVE USE OF CONTRACT.** The City has entered into various cooperative purchasing agreements with other Arizona government agencies, including the Strategic Alliance for Volume Expenditures (SAVE) cooperative. Under the SAVE Cooperative Purchasing Agreement, any contract may be extended for use by other municipalities, school districts and government agencies in the State of Arizona with the approval of Contractor. Any such usage by other entities must be in accordance with the statutes, codes, ordinances, charter and/or

STANDARD TERMS AND CONDITIONS

procurement rules and regulations of the respective government agency.

The City currently holds Intergovernmental Governmental Agreements (IGA) with numerous governmental entities. These agreements allow the entities, with the approval of Contractor, to purchase their requirements under the terms and conditions of this Agreement.

A contractor, subcontractor or vendor or any employee of a contractor, subcontractor or vendor who is contracted to provide services on a regular basis at an individual school shall obtain a valid fingerprint clearance card pursuant to title 41, chapter 12, article 3.1. A school district governing board shall adopt policies to exempt a person from the requirements of this subsection if the person's normal job duties are not likely to result in independent access to or unsupervised contact with pupils. A school district, its governing board members, its school council members and its employees are exempt from civil liability for the consequences of adoption and implementation of policies and procedures pursuant to this subsection unless the school district, its governing board members, its school council members or its employees are guilty of gross negligence or intentional misconduct.

Additionally, Contractor will comply with the governing body's fingerprinting policy of each individual school district and public entity. Contractor, subcontractors, vendors and their employees will not provide services on school district properties until authorized by the school district.

Orders placed by other agencies and payment thereof will be the sole responsibility of that agency. The City is not responsible for any disputes arising out of transactions made by others.

- S.39 **FUEL CHARGES AND PRICE INCREASES.** No fuel surcharges will be accepted. No price increases will be accepted without proper request by Contractor and response by the City's Purchasing Division.
- S.40 **NOTICES.** All notices to be given pursuant to this Agreement must be delivered to the parties at their respective addresses. Notices may be (i) personally delivered; (ii) sent via certified or registered mail, postage prepaid; (iii) sent via overnight courier; or (iv) sent via facsimile. If provided by personal delivery, receipt will be deemed effective upon delivery. If sent via certified or registered mail, receipt will be deemed effective three (3) calendar days after being deposited in the United States mail. If sent via overnight courier or facsimile, receipt will be deemed effective two (2) calendar days after the sending thereof.
- S.41 **GOVERNING LAW, FORUM.** This Agreement is governed by the laws of the State of Arizona. The exclusive forum selected for any proceeding or suit in law or equity arising from or incident to this Agreement will be Maricopa County, Arizona.
- S.42 **INTEGRATION CLAUSE.** This Agreement, including all attachments and exhibits hereto, supersede all prior oral or written agreements, if any, between the parties and constitutes the entire agreement between the parties with respect to the work to be performed.
- S.43 **PROVISIONS REQUIRED BY LAW.** Any provision required by law to be in this Agreement is a part of this Agreement as if fully stated in it.
- S.44 **SEVERABILITY.** If any provision of this Agreement is declared void or unenforceable, such provision will be severed from this Agreement, which will otherwise remain in full force and effect. The parties will negotiate diligently in good faith for such amendment(s) of this Agreement as may be necessary to achieve the original intent of this Agreement, notwithstanding such invalidity or unenforceability.
- S.45 **SURVIVING PROVISIONS.** Notwithstanding any completion, termination, or other expiration of this Agreement, all provisions which, by the terms of reasonable interpretation thereof, set forth rights and obligations that extend beyond completion, termination, or other expiration of this Agreement, will survive and remain in full force and effect. Except as specifically provided in this

STANDARD TERMS AND CONDITIONS

Agreement, completion, termination, or other expiration of this Agreement will not release any party from any liability or obligation arising prior to the date of termination.

- S.46 **A.R.S. SECTIONS 1-501 and 1-502.** Pursuant to Arizona Revised Statutes Sections 1-501 and 1-502, any person who applies to the City for a local public benefit (the definition of which includes a grant, contract or loan) must demonstrate his or her lawful presence in the United States. As the Agreement is deemed a local public benefit, if Contractor is an individual (natural) person or sole proprietorship, Contractor agrees to sign and submit the necessary documentation to prove compliance with the statutes as applicable.

DETAILED SPECIFICATIONS

1. **PROJECT MISSION.** The City of Mesa (City) is dedicated to providing superior services to its customers in order to improve the quality of life for Mesa residents, businesses and visitors. The City is looking for vendors who share that dedication and will help the City meet that goal. The City is interested in developing photovoltaic (PV) projects across various sites in the City. Depending on the electric utility provider at each site (either Salt River Project "SRP" or the City of Mesa Energy Resources Department Electric Utility), the PV system may provide annual savings to current and future electrical utility bills when compared to utility costs without the PV facilities; or the PV system may directly feed into the local electric distribution grid, offsetting some of the City of Mesa Electric Utility's marginal power purchases. This Request For Qualifications (RFQ) will create a field of qualified candidates to perform solar work for the Energy Resources Department and the Environmental Management & Sustainability Department
2. **PROJECT GOAL.** This RFQ is intended to select the best qualified Respondent(s) specializing in Solar Services to work on complex City solar projects and provide professional services for generating solar power from PV systems at one, bundled or multiple public locations within the City of Mesa. The Respondent(s) should intend to and should be able to privately finance, lease, develop, design, construct, own, report online, operate and maintain the PV system at the sites where the PV systems are proposed. The Respondent(s) selected will be added to a list of approved solar vendors for a period of three (3) years during which they will be the sole vendors (subject to i.21 of this solicitation) who may bid to enter into a Solar Services Agreement ("SSA") or Power Purchase Agreement ("PPA") (collectively and generally referred to as an "Agreement") on one or more site(s) selected and agreed to by the City ("Approved List")
3. **MINIMUM QUALIFICATIONS.** It is essential that the Respondent provide an adequate staff of fully trained, certified, and experienced personnel capable of and devoted to the successful accomplishment of work to be performed under the contract. The Respondent must agree to assign specific individuals to the key positions. Once assigned to work under the contract, key personnel shall not be removed or replaced without written notice to and approval by the City of Mesa.
4. **APPROVED LIST AND SUBSEQUENT BID PROCESS.** Pursuant to the selection of successful Respondent(s) from this RFQ, the City may issue subsequent requests for quotes, pricing, or job orders ("Future Requests") for the installation of PV systems at City-owned sites to the vendors on the Approved List. The City intends to solicit Future Requests for the City-owned sites listed in Exhibit B of this RFQ; however, final sites are subject to change at the City's sole discretion. Respondents should note that the structure of any Agreement that is negotiated pursuant to Future Requests is highly dependent on the electric utility provider that provides electric utility services to each location. Sites in Salt River Project's electric utility service area (similar to the sites in Site List A in Exhibit B of this RFQ) will likely result in Agreements in the form of Solar Services Agreements between the City and Respondents if successfully awarded and negotiated. Respondent will be responsible for negotiating additional Agreements with Salt River Project where applicable. Sites in The City of Mesa Energy Resources Department Electric Utility's electric utility service area (similar to the sites in Site List B in Exhibit B of this RFQ) will likely result in Agreements in the form of Power Purchase Agreements between the City and Respondents if successfully awarded and negotiated. The City reserves the right to issue Future Requests for all, some, or none of the sites listed in Exhibit B of this RFQ at its sole discretion. The City reserves the right to issue Future Requests for sites not listed in this RFQ.
5. **BADGING.** The Respondent(s) shall submit a completed Contractor Verification Form and associated Employee Verification Worksheet to the City, and a list of personnel that have current access badges from the City of Mesa Police Department's Badging and Building Access Division within thirty (30) day after contract award.

The Respondent(s) shall submit a completed Fingerprint Authorization Form and photo ID for each person requiring access to City facilities (including those persons who would attend a pre-job site walk for preparation of cost proposal purposes) that do not have a current access badge (Level 2/Level 3 Escorted) to the City's background check Respondent's office within thirty (30) day after contract award.

DETAILED SPECIFICATIONS

6. **INSURANCE REQUIREMENTS.** Contractor shall maintain coverage for all general, contractual and products liability risks normally associated with the goods and materials and/or services covered by this contract.

The Contractor shall maintain at all times during the term of this contract, a minimum amount of \$3 million per occurrence/\$5 million aggregate Commercial General Liability insurance, including Contractual Liability. For General Liability insurance, the City of Mesa, their agents, officials, volunteers, officers, elected officials or employees shall be named as additional insured, as evidenced by providing an additional insured endorsement.

The Contractor shall maintain at all times during the term of this contract, a minimum amount of \$1 million per occurrence Automobile Liability insurance.

The Contractor shall maintain Workers' Compensation insurance to cover obligations imposed by federal and state statute.

Prior to the execution of the Contract, the Contractor shall provide the City with a Certificate of Insurance (using appropriate ACORD certificate) SIGNED by the Issuer, applicable endorsements, and the City reserves the right to request additional copies of any or all of the above policies, endorsements, or notices relating thereto.

When the City requires a Certificate of Insurance to be furnished, the Contractor's insurance shall be primary of all other sources available. When the City is a certificate holder, the Contractor agrees that no policy shall expire, be canceled or materially changed to affect the coverage available without advance written notice to the City.

“Waiver of Subrogation. The policies required by this agreement (or contract) shall contain a waiver of transfer rights of recovery (subrogation) against City, its agents, representatives, directors, elected officials, officers, employees, and volunteers for any claims arising out of the work of Contractor.”

All insurance certificates and applicable endorsements are subject to review and approval by the City's Risk Manager.

The City reserves the right to change these requirements based on the individual project being quoted.

MILESTONES

BEGINNING AND END DATE OF INITIAL TERM. November 1, 2015 through October 31, 2018.

If the commencement of performance is delayed because the City does not execute the contract on the start date, the City may adjust the start date, end date and milestones to reflect the delayed execution.

EXTENSION. The City reserves the right to extend the term of this contract, provided however, that the City shall give written notice of its intentions to extend this contract no later than thirty (30) days prior to the expiration date of the contract.

RENEWAL. At the end of the initial term of this contract, the City may initiate renewal(s) as provided. The decision to renew a contract rests solely with the City. The City will give written notice of its intention to renew the contract no later than thirty (30) days prior to the expiration.

Two (2) One (1) Year renewals possible at the City's option, per response documents

RESPONSE ELEMENTS

1. **OFFER SUBMISSION** - Submit **one (1) signed original** along with **five (5) copies** of the offer in a sealed container and **one (1) electronic format copy** on a CD or Thumb Drive.

DO NOT use spiral binding or comb binding for your offers – 3-ring binders are preferred for large offers.

2. **RFQ FORMAT.** Responses to this RFQ shall be provided in the following format and limited to the number of pages where indicated. Page font shall not be smaller than 10 point and pages shall have a minimum of one-inch (1") margins on all sides. Respondents not in compliance with RFQ requirements may be declared non-responsive, in which case the Respondent(s) will be notified after bid closing that their submittals have been rejected.

TABLE OF CONTENTS: Identify contents by tab and page number

TAB 1 Letter of Transmittal. Provide a brief letter of transmittal that includes the following information. **Limited to two (2) pages.**

1. The Respondent's understanding of what is being requested under this RFQ.
2. The name of that person(s) who will be the main contact for the City of Mesa regarding this RFQ.

TAB 2 Local Office Organization. Describe the organization of the local office and any local supporting facilities that includes the following information. **Limited to four (4) pages excluding DBE certification.**

1. Provide the address and physical size of the local office that will be managing projects issued under this RFQ.
2. Provide the address and physical size of other local offices and/or support facilities (e.g. warehouses, storage yards, etc.) that will be used to support projects issued under this RFQ.
3. Provide an organizational chart detailing the number of staff (designated by professional category) that are permanently assigned to the local office and available to support the services provided in this RFQ.
4. Provide DBE certification, if applicable.

TAB 3 Statement of Qualifications (Abilities, Experience and Expertise). **Limited to ten (10) pages.**

1. Provide a concise statement describing the Respondent's expertise in the area of service.
2. Demonstrate the Respondent's experience in the area of service.
3. Demonstrate the Respondent's abilities necessary for completing the level of work for the area of service.

TAB 4 Project Management & Key Personnel.

1. Provide an organizational chart detailing key personnel involved in the management of projects associated with each area of service (key personnel identified in the submittal may not be substituted without permission of the City of Mesa).
2. Specifically identify the Project Manager (that person who would be the main contact) for the area of service to receive requests for quotes and other project information.
3. Provide a summary of the experience of the Project Manager and key personnel as it pertains to the area of service including any required certifications and training **[Limited to one (1) page per person]**.

TAB 5 Key Personnel Resumes.

1. Provide a listing of the key personnel in order in which the resumes are included.
2. Provide resumes of all Project Managers and key personnel identified in the Respondent submittal.

RESPONSE ELEMENTS

TAB 6 Project Portfolios.

1. Provide proposal information on five (5) past constructed project sites from either commercial, industrial, or municipal sites for review. Projects must have actually been constructed and be currently in operation. The installed capacity of each project must be greater than 100 kW in DC nameplate module capacity.

Proposal Information should include:

- a. Details on the projects completed including:
 - i. A description of the design and construction of a PV system at each of the five (5) sites
 - ii. Total installed project cost per site
 - iii. Financial analysis
 - iv. First year cost per kWh and annual escalation rate
 - v. Predicted annual energy output and actual energy output (for a minimum of one (1) year, up to five (5) years)
 - vi. Project construction details
 1. Power producing components used:
 2. Structural components and mounting
 3. Material and equipment details
 4. Electrical grid interconnection examples
 - vii. Electrical utility coordination
 - viii. Contract structure, either;
 1. Power Purchase Agreement; or
 2. Solar Services Agreement; or
 3. Lease; or
 4. Other (describe)
 - ix. Any other relevant information.
- b. Operations and Maintenance Plan:
 - i. The Respondent shall provide detailed information regarding the operation and maintenance plan for the PV facility.
 - ii. Show how the long term operation and maintenance will be undertaken with the necessary qualified staffing.
 - iii. Demonstrate that the respondent has the capacity to maintain, repair, and/or replace the solar panels and electrical equipment.
 - iv. Provide a list of cost for repairs, services and materials on all solar PV systems, including tracking, non-tracking, and concentrated photovoltaic systems.
- c. Monitoring:
 - i. The Respondent shall provide a plan for implementing the monitoring of the PV system. The plan shall include a description of the monitoring equipment and a sample of relevant reporting formats. All the necessary specifications and details for the monitoring system.

RESPONSE ELEMENTS

TAB 7 Forms. Provide the following forms.

1. Respondent Questionnaire form – No more than three (3) references.
2. Exceptions, Confidential and Additional Materials form.
3. Respondent Information form.
4. W-9 Request for Taxpayer Identification Number and Certification form completed and included (<http://www.irs.gov/pub/irs-pdf/fw9.pdf>).
5. Offer and Acceptance form
6. Estimated Pricing Response Sheet

RESPONDENT QUESTIONNAIRE

REFERENCES. Provide references from established firms or government agencies that can attest to your experience and ability to perform the contract subject of this solicitation.

Firm/Government Agency Name:	
Contact Person:	Phone:
Address:	Fax:
	E-Mail Address:
Supplies/Services and dates provided:	

Firm/Government Agency Name:	
Contact Person:	Phone:
Address:	Fax:
	E-Mail Address:
Supplies/Services and dates provided:	

Firm/Government Agency Name:	
Contact Person:	Phone:
Address:	Fax:
	E-Mail Address:
Supplies/Services and dates provided:	

Firm/Government Agency Name:	
Contact Person:	Phone:
Address:	Fax:
	E-Mail Address:
Supplies/Services and dates provided:	

Vendor Name _____

Date: _____

ESTIMATED PRICING SHEET

Pricing information is for research and informational purposes only and is considered non-binding, non-firm, and subject to refresh. Pricing information will not be used in the evaluation of Respondent's submission to this RFQ.

Exhibit A "Estimated Pricing Sheet" pages have been posted as a separate document.

**Responders MUST respond to the Estimated Pricing Sheet
in an **Excel Format**.**

Vendor Name_____

Date: _____

EXCEPTIONS, CONFIDENTIAL & ADDITIONAL MATERIALS

Respondent(s) shall indicate any and all exceptions taken to the provisions or specifications in this solicitation document. Exceptions that surface elsewhere and that do not also appear under this section shall be considered invalid and void and of no contractual significance.

Exceptions (mark one):

****Special Note – Any material exceptions taken to the City's Standard Terms and Conditions will render an Offer Non-responsive.**

_____ No exceptions

_____ Exceptions taken (describe--attach additional pages if needed)

Confidential/Proprietary Submittals (mark one):

_____ No confidential/proprietary materials have been included with this offer

_____ Confidential/Proprietary materials included. Respondents should identify below any portion of their offer deemed confidential or proprietary (see Standard Terms and Conditions, section S.26). Identification in this section does not guarantee that disclosure will be prevented but that the item will be subject to review by the Respondent and the City prior to any public disclosure. Requests to deem the entire offer as confidential will not be considered.

Additional Materials submitted (mark one):

_____ No additional materials have been included with this offer

_____ Additional Materials attached (describe--attach additional pages if needed)

ADDENDA

Respondents are responsible for verifying receipt of any addenda issued by checking the City's website at www.mesaaz.gov/purchasing prior to the Solicitation opening (see i.7). Failure to acknowledge any addenda issued may result in a response being deemed non-responsive.

Acknowledgement of Receipt of Addenda (initial for each addenda received, if applicable):

Addenda #1 _____

Addenda #2 _____

Vendor Name _____

Date: _____

CONTRACT FORM AND SIGNATURES

By signing and submitting this response, the Respondent certifies that:

- a) It is under no legal prohibition on contracting with the City of Mesa.
- b) It has no known, undisclosed conflicts of interest.
- c) It has read, understands, and is in compliance with the specifications, terms and conditions stated herein, as well as its attachments, and any referenced documents.
- d) The prices offered were independently developed without consultation or collusion with any of the other Contractors or potential Contractors or any other anti-competitive practices.
- e) It grants the City of Mesa permission to copy all parts of this Response, including without limitation any documents and/or materials copyrighted by the Contractor, for Mesa's internal use in evaluating Contractor's offer, or in response to a public records request under Arizona's public records law (A.R.S. §39-121 et. seq.) or other applicable law, subpoena, or other judicial process; provided that Mesa agrees not to change or delete any copyright or proprietary notices.
- f) Under the provisions of A.R.S. §41-4401, Contractor hereby warrants to the City that the Contractor and each of its subcontractors ("Subcontractors") will comply with, and are contractually obligated to comply with, all Federal Immigration laws and regulations that relate to their employees and A.R.S. §23-214(A) (hereinafter "Contractor Immigration Warranty").
- g) Under the provisions of A.R.S. §35-392, Contractor certifies that they are not in violation of section 6(j) of the Federal Export Administration Act.
- h) No offer of gifts, payments or other consideration were made to any City employee, officer, elected official, or consultant who has or may have had a role in the procurement process for the services and or goods/materials covered by this contract.
- i) It will provide the materials or services specified in compliance with all Federal, State, and Local Statutes and Rules if awarded by the City.
- j) It is current in all tax obligations due to the City.
- k) The signatory is an officer or duly authorized agent of the Contractor with full power and authority to submit binding offers for the goods or services as specified herein.
- l) It will accept such terms and conditions in a resulting contract if awarded by the City.

ACCEPTED AND AGREED TO:

Company Name: _____

Signature: _____

Printed Name: _____

Title: _____

Date: _____

ACCEPTANCE OF OFFER:

The Offer is hereby accepted. The Contractor is now bound to sell the materials or services specified in the Contract, including all terms and conditions, specifications, addenda, etc. This contract shall henceforth be referred to as Contract Number **2016011**.

Awarded this ____ day of _____, 20____

Edward Quedens, CPPO, C.P.M.
As Business Services Director

RESPONDENT INFORMATION

Company Legal/Corporate Name: _____

Doing Business As (if different than above): _____

Address: _____

City: _____ State: _____ Zip: _____ - _____

Phone: _____ Fax: _____

E-Mail Address: _____ Website: _____

DUNS # _____

Remit to Address (if different than above):

Address: _____

City: _____ State: _____ Zip: _____ - _____

Contact for Questions about this offer:

Name: _____ Fax: _____

Phone: _____ E-Mail Address: _____

Day-to-Day Project Contact (if awarded):

Name: _____ Fax: _____

Phone: _____ E-Mail Address: _____

Sales/Use Tax Information (check one):

____ Contractor is located outside Arizona and does NOT collect Arizona State Sales/Use Tax (The City will pay use tax directly to the AZ Dept of Revenue)

____ Contractor is located outside Arizona is authorized to collect Arizona Sales/Use Taxes (The Contractor should invoice the applicable sales tax and remit to the appropriate taxing authorities)

State Sales Tax Number: _____

City Sales Tax Number: _____ City of: _____, AZ

Sales Tax Rate: _____

____ Contractor is located in Arizona (The Contractor should invoice the applicable sales tax and remit to the appropriate taxing authorities)

State Sales Tax Number: _____

City Sales Tax Number: _____ City of: _____, AZ

Sales Tax Rate: _____

____ Certified Small Business Certifying Agency: _____

____ Certified Minority, Woman or Disadvantaged Business Enterprise Certifying Agency: _____

RESPONDENT INFORMATION

- ____ Contractor is an LLC, Corporation or Partnership as indicated on your W-9 – **SKIP THIS AFFIDAVIT**
- ____ Contractor is a(n) Individual or Sole Proprietor as indicated on your W-9 – **Complete Affidavit below**

AFFIDAVIT

ARS §1-502 requires that any Person who applies to the City for a Local Public Benefit (defined as a Grant, Contract or Loan) must demonstrate through the presentation of one (1) of the following documents that he/she is lawfully present in the United States (See section i.23 of the Instructions).

Please place a check mark next to the applicable document and present the document to the City employee. If mailing the document, attach a copy of the document to this Affidavit. (If the document says on its face that it may not be copied or you know for reasons of confidentiality that it cannot be copied, you will need to present the document in person to the City for review and signing of the affidavit.)

- ____ 1. **An Arizona driver license issued after 1996.**
Print first 4 numbers/letters from license: ____ ____ ____ ____
- ____ 2. **An Arizona non-operating identification License.**
Print first 4 numbers/letters: ____ ____ ____ ____
- ____ 3. **A birth certificate or delayed birth certificate issued in any state, territory or possession of the United States.**
Year of birth: ____: Place of birth: _____
- ____ 4. **A United States Certificate of Birth abroad.**
Year of birth: ____: Place of birth: _____
- ____ 5. **A United States passport.**
Print first 4 numbers/letters on Passport: ____ ____ ____ ____
- ____ 6. **A foreign passport with a United States Visa.**
Print first 4 numbers/letters on Passport ____ ____ ____ ____
Print first 4 numbers/letters on Visa ____ ____ ____ ____
- ____ 7. **An I-94 form with a photograph.**
Print first 4 numbers on I-94: ____ ____ ____ ____
- ____ 8. **A United States Citizenship and Immigration Services Employment Authorization Document (EAD).**
Print first 4 numbers/letters on EAD: ____ ____ ____ ____
- ____ 9. **Refugee travel document.**
Date of Issuance: ____: Refugee Country: _____
- ____ 10. **A United States Certificate of Naturalization.**
Print first 4 digits of CIS Reg. No.: ____ ____ ____ ____
- ____ 11. **A United States Certificate of Citizenship.**
Date of Issuance: ____: Place of Issuance: _____
- ____ 12. **A tribal Certificate of Indian Blood.**
Date of Issuance: ____: Name of Tribe: _____
- ____ 13. **A tribal or Bureau of Indian Affairs Affidavit of Birth.**
Year of Birth: ____: Place of Birth: _____

In accordance with the requirements of Arizona Law, I do swear or affirm under penalty of perjury that I am lawfully present in the United States and that the document I presented to establish this presence is true.

Signature

Business/Company Name

Print Name

Business Address

Date

City, State, Zip Code



AGREEMENT PURSUANT TO SOLICITATION

CITY OF MESA CONTRACT NO. 2016011

CITY OF MESA, an Arizona municipal corporation ("City")

Department Name	City of Mesa – Purchasing Department
USPS Address	P.O. Box 1466
	Mesa, AZ 85211-1466
Delivery Address	20 E. Main St., Suite 400
	Mesa, AZ 85201
Attention	Jess Romney, CPPB, Procurement Officer
Telephone	(480) 644-5798
Facsimile	(480) 644-2655
Email	Jess.Romney@MesaAZ.gov

AND

_____, a(n) _____ business entity/individual("Contractor")

Company Name	
USPS Address	
Delivery Address	
Attention	Name & Title
Telephone	(____) ____-____, Ext. ____
Facsimile	(____) ____-____
Email	

APPENDIX A

CITY OF MESA AGREEMENT PURSUANT TO SOLICITATION

This Agreement ("Agreement") pursuant to a solicitation is made and entered into this ____ day of _____, 2015, by and between the City of Mesa, Arizona, an Arizona municipal corporation ("City"), and _____, a(n) _____ corporation/company/natural person ("Contractor"). The City and Contractor are each a "Party" to the Agreement or together are "Parties" to the Agreement.

RECITALS

- A. The City issued solicitation number **2016011** ("Solicitation") on **August 10, 2015** for **Solar Services**, to which Contractor provided a response ("Response"); and
- B. The City selected Contractor's Response as being in the best interest of the City and wishes to engage Contractor in providing the services/ materials described in the Solicitation and Response.

In consideration of the reciprocal promises contained in the Agreement, and for other valuable and good consideration, which the Parties acknowledge the receipt and sufficiency of, the Parties agree to the following Terms & Conditions.

TERMS & CONDITIONS

- 1. **Term.** This Agreement is for a term of **three (3) Years** beginning on _____, ____ 2015 and ending on _____, 20____. The use of the word "Term" in the Agreement includes the aforementioned period as well as any applicable extensions agreed upon by the Parties in accordance with this Section 1.
 - 1.1 **Renewal.** On the mutual written agreement of the Parties, the Term may be renewed up to a maximum extension period of two (2) years. Any renewal will be a continuation of the same terms and conditions as in effect immediately prior to the expiration of the then-current term.
 - 1.2 **Extension for Procurement Processes.** Upon the expiration of the initial Term of this Agreement, including any renewals permitted herein, at the City's sole discretion this Agreement may be extended on a month-to-month basis for a maximum of six (6) months to allow for the City's procurement processes in the selection of a vendor to provide the services/materials provided under this Agreement. The City will notify the Contractor in writing of its intent to extend the Agreement at least thirty (30) calendar days prior to the expiration of the Term. Any extension under this Subsection 1.2 will be a continuation of the same terms and conditions as in effect immediately prior to the expiration of the then-current term.
- 2. **Scope of Work.** During the Term of the Agreement, Contractor will provide the necessary staff, services and associated resources to provide the City with the services, materials, and obligations attached to this Agreement as **Exhibit A** ("Scope of Work") Contractor will be responsible for all costs and expenses incurred by Contractor that are incident to the performance of the Scope of Work unless otherwise stated in **Exhibit A**. Contractor will supply all equipment and instrumentalities necessary to perform the Scope of Work. If set forth in **Exhibit A**, the City will provide Contractor's personnel with adequate workspace and such other related facilities as may be required by Contractor to carry out the Scope of Work.

3. **Payment.**

3.1 **General.** Subject to the provisions of the Agreement, the City will pay Contractor the sum(s) described in the accepted **Project Quote/Agreement** in consideration of Contractor's performance of the Scope of Work during the Term. Contractor acknowledges the City may, at its option and where available: (i) use a MasterCard Procurement Card to place and make payment for orders under the Agreement; and (ii) use the Internet to communicate with Contractor and to place orders as permitted under this Agreement.

3.2 **Invoices.** Payment will be made to Contractor in the manner described in **Project Quote/Agreement** following the City's receipt of a properly completed invoice. Any issues regarding billing or invoicing must be directed to the City Department/Division requesting the service or material from the Contractor. A properly completed invoice must contain, at a minimum, all of the following:

- a. Contractor name, address, and contact information;
- b. City billing information;
- c. City contract number as listed on the first page of the Agreement;
- d. Invoice number and date;
- e. Payment terms;
- f. Date of service or deliver;
- g. Description of materials or services provided;
- h. If materials provided, the quantity delivered, pricing of each unit, and freight charges (as applicable);
- i. If applicable, mileage or travel costs; and
- j. Total amount due.

3.3 **Payment of Funds.** Payment will be made to Contractor by either: (i) Purchase Order when Contract Amount will be paid to Contractor as a one-time payment; (ii) Direct Order off of a Master Agreement when multiple payments totaling the Contract Amount will be made to Contractor; (iii) a MasterCard Procurement Card; or (iv) as otherwise stated in the **Project Quote/Agreement**.

3.4 **Availability of Funds.**

- a. The City's payment of any funds to Contractor under the Agreement is contingent upon the availability of funds by the City for disbursement as described in the Mesa Standard Terms and Conditions S.21 that is attached to the Agreement as **Exhibit B**. The City is the sole judge and authority as to the availability of funds under the Agreement.
- b. If any action is taken by any state or federal agency, or any other agency or instrumentality to suspend, decrease, or terminate its fiscal obligations that in any way affect the Agreement, the City may amend, suspend, decrease, or terminate its obligations under the Agreement. The City will provide written notice of the effective date of any suspension, amendment, or termination based upon the availability of funds at least ten (10) days in advance; any payment to Contractor based on such suspension or termination will be paid in accordance with the Mesa Standard Terms and Conditions S.22 that is attached to the Agreement as **Exhibit B**.

- 3.5 Disallowed Costs, Overpayment.** If at any time the City determines that a cost for which payment was made to Contractor is a disallowed cost, such as an overpayment or a charge for materials/service not in accordance with the Agreement, the City will notify Contractor in writing of the disallowance; such notice will state the means of correction which may be, but is not limited to, adjustment of any future claim/invoice submitted by Contractor in the amount of the disallowance, or to require repayment of the disallowed amount by Contractor. Contractor will be provided with the opportunity to respond to the notice.
- 4. Cooperative Purchasing.** The City participates in cooperative purchasing with other governmental entities as set forth in the Mesa Standard Terms and Conditions S.38 that is attached to the Agreement as **Exhibit B. If Contractor does not wish to allow access to the Solicitation and the Agreement by other governmental entities for a cooperative purchase, Contractor must have stated so in its Response.** In the absence of a statement to the contrary in the Response, the Parties agree that it is assumed that Contractor wishes to grant other governmental agencies access to the Solicitation and the Agreement for cooperative purchasing.
- 5. Requirements Contract.** Contractor acknowledges and agrees that the Agreement is a requirements contract; the Agreement does not guarantee any purchases will be made (minimum or maximum). Orders will only be placed when the City identifies a need and issues a purchase order or a written notice to proceed. The City reserves the right to cancel purchase orders or a notice to proceed within a reasonable period of time of issuance; any such cancellation will be in writing. Should a purchase order or notice to proceed be canceled, the City agrees to reimburse Contractor for any actual and documented costs incurred by Contractor. The City will not reimburse Contractor for any avoidable costs incurred after receipt of cancellation including, but not limited to, lost profits, shipment of product, or performance of services.
- 6. Insurance.** Contractor must obtain and maintain at its expense throughout the Term of the Agreement, at a minimum, the types and amounts of insurance set forth in this Section from insurance companies authorized to do business in the State of Arizona; the insurance must cover all operations and services performed by Contractor under the Agreement. For any insurance required under the Agreement, Contractor will name the City of Mesa, its agents, representatives, officials, volunteers, officers, elected officials, and employees as additional insureds, as evidenced by providing an additional insured endorsement.
- 6.1** Nothing in this Section 6 limits Contractor's responsibility to the City. The insurance requirements herein are minimum requirements for the Agreement and in no way limit the indemnity promise(s) contained in the Agreement.
- 6.2** City does not warrant that the minimum limits contained herein are sufficient to protect Contractor and subcontractor(s) from liabilities that might arise out of the performance of the Scope of Work under the Agreement by Contractor, its agents, representatives, employees, or subcontractor(s). Contractor is encouraged to purchase additional insurance as Contractor determines may be necessary.
- 6.3** Each insurance policy required under the Agreement must be in effect at or prior to the execution of the Agreement and remain in effect for the Term of the Agreement including any warranty periods.

APPENDIX A

- 6.4** Prior to the execution of the Agreement, Contractor will provide City with a Certificate of Insurance (using an appropriate ACORD certificate) signed by the issuer with applicable endorsements. The City reserves the right to request additional copies of any or all of the policies, endorsements, or notices relating thereto that are required under the Agreement.
- 6.5** When the City requires a Certificate of Insurance to be furnished, Contractor's insurance is primary of all other sources available. When the City is a certificate holder, Contractor agrees that no policy will expire, be canceled, or be materially changed to affect the coverage available without advance written notice to the City.
- 6.6** The policies required by the Agreement must contain a waiver of transfer rights of recovery (waiver of subrogation) against the City, its agents, representatives, officials, volunteers, officers, elected officials, and employees for any claims arising out of the work of Contractor.
- 6.7** All insurance certificates and applicable endorsements are subject to review and approval by the City's Risk Manager.
- 6.8** Types and Amounts of Insurance. Contractor must obtain and retain throughout the term of the Agreement, at a minimum, the following:
- a. Worker's compensation insurance in accordance with the provisions of Arizona law. IF CONTRACTOR OPERATES WITH NO EMPLOYEES, CONTRACTOR MUST PROVIDE WRITTEN PROOF TO THE CITY HE/SHE HAS NO EMPLOYEES. IF EMPLOYEES ARE HIRED DURING THE COURSE OF THIS AGREEMENT, CONTRACTOR MUST PROCURE WORKER'S COMPENSATION IN ACCORDANCE WITH THE PROVISIONS OF ARIZONA LAW.
 - b. Commercial general liability in amounts not less than a minimum amount of \$3 million per occurrence/\$5 million aggregate per occurrence for bodily injury, personal injury, and property damage with endorsements to include broad form contractual, and broad form property damage. For General Liability insurance, the City of Mesa, their agents, officials, volunteers, officers, elected officials or employees shall be named as additional insured, as evidenced by providing an additional insured endorsement.
 - c. Automobile liability, bodily injury and property damage with a combined single limit of \$1 million including owned, hired and non-owned autos.

7. Notices. All notices to be given pursuant to the Agreement will be delivered to the addresses listed on Page 1 of this Agreement. Notice will be delivered pursuant to the requirements set forth the Mesa Standard Terms and Conditions S.40 that is attached to the Agreement as **Exhibit C.**

8. Representations of Contractor. To the best of Contractor's knowledge, Contractor agrees that:

- a. Contractor has no obligations, legal or otherwise, inconsistent with the terms of the Agreement or with Contractor's undertaking of the relationship with the City;

- b. Performance of the services called for by the Agreement do not and will not violate any applicable law, rule, regulation, or any proprietary or other right of any third party;
- c. Contractor will not use in the performance of Contractor's responsibilities under the Agreement any proprietary information or trade secret of a former employer of its employees (other than City, if applicable); and
- d. Contractor has not entered into and will not enter into any agreement, whether oral or written, in conflict with the Agreement.

- 9. **Mesa Standard Terms and Conditions.** Exhibit B to the Agreement is the Mesa Standard Terms and Conditions as modified by the Parties, which are incorporated by reference into the Agreement as though fully set forth herein. In the event of any inconsistency between the terms of the Agreement and the Mesa Standard Terms and Conditions, the language of the Agreement will control. The Parties or a Party are referred to as a "party" or "parties" in the Mesa Standard Terms and Conditions. The Term is referred to as the "term" in the Mesa Standard Terms and Conditions.
- 10. **Counterparts and Facsimile or Electronic Signatures.** This Agreement may be executed in two (2) or more counterparts, each of which will be deemed an original and all of which, taken together, will constitute one agreement. A facsimile or other electronically delivered signature to the Agreement will be deemed an original and binding upon the Party against whom enforcement is sought.
- 11. **Incorporation of Recitals and Exhibits.** All Recitals and Exhibits to the Agreement are hereby incorporated by reference into the Agreement as if written out and included herein. In the event of any inconsistency between the terms of the body of the Agreement and the Exhibits, the language of the Agreement will control.
- 12. **Attorneys' Fees.** The prevailing Party in any litigation arising out of the Agreement will be entitled to the recovery of its reasonable attorney's fees, court costs, and other litigation related costs and fees from the other Party.
- 13. **Additional Acts.** The Parties agree to execute promptly such other documents and to perform such other acts as may be reasonably necessary to carry out the purpose and intent of the Agreement.
- 14. **Headings.** The headings of the Agreement are for reference only and will not limit or define the meaning of any provision of the Agreement.

APPENDIX A

By executing below, each Party acknowledges that it understands, approves, and accepts all of the terms of the Agreement and the attached exhibits.

_____, an _____ (business entity/individual)

Signature: _____

Name: _____

Title: _____

City of Mesa, an Arizona municipal corporation

Signature: _____

Edward Quedens, CPPO, C.P.M.
Business Services Director

Exhibit List

- A. Scope of Work
- B. Mesa Standard Terms & Conditions

APPENDIX A

**EXHIBIT A
SCOPE OF WORK**

(TO BE COMPLETED AT TIME OF AWARD)

DRAFT

APPENDIX A

EXHIBIT B
MESA STANDARD TERMS AND CONDITIONS
(TO BE COMPLETED AT TIME OF AWARD)

DRAFT

SEALED QUALIFICATIONS

Submitted by:
Company Name:
Address:
City, State, Zip:

RFQ # **2016011 Solar Services**

Due Date: **September 8, 2015 at 3:00 p.m.**

City of Mesa
Attn: **Purchasing**
20 E. Main St., Suite 400
Mesa, AZ 85201